

A light gray silhouette of a world map is centered in the background of the slide. The map shows the outlines of all major continents: North America, South America, Europe, Africa, Asia, and Australia.

ITEQ Corporation

Date: April, 2019

Consolidated Income Statement -QoQ Comparison

Unit : NT\$million

| | 2019Q1 | | 2018Q1 | | YoY |
|-----------------------------------|---------------|----------|---------------|----------|---------------|
| | <u>Amount</u> | <u>%</u> | <u>Amount</u> | <u>%</u> | <u>% / \$</u> |
| Net Sales | 5,294 | 100.0 | 5,694 | 100.0 | (7.0) |
| Gross Profit | 972 | 18.4 | 781 | 13.7 | 4.6 |
| Operating Expense | 384 | 7.3 | 355 | 6.2 | 1.0 |
| Operating Income | 588 | 11.1 | 426 | 7.5 | 3.6 |
| Net Non-operating Income(Expense) | 36 | 0.7 | 64 | 1.1 | (0.4) |
| Income before Tax | 624 | 11.8 | 490 | 8.6 | 3.2 |
| Net Income | 506 | 9.6 | 360 | 6.3 | 3.2 |
| Basic EPS (after tax) (NT\$) | 1.67 | | 1.19 | | 0.48 |

Consolidated Balance Sheet

Unit : NT\$million

| | 2019/3/31 | | 2018/12/31 | | 2018/3/31 | |
|---|---------------|--------------|---------------|--------------|---------------|--------------|
| | Amount | % | Amount | % | Amount | % |
| Cash | 3,506 | 17.7 | 3,697 | 19.8 | 3,743 | 19.4 |
| Account Receivable (NR+AR) | 9,196 | 46.5 | 8,807 | 47.1 | 8,320 | 43.1 |
| Inventories | 1,854 | 9.4 | 1,591 | 8.5 | 1,906 | 9.9 |
| Total Current Assets | 15,671 | 79.2 | 15,117 | 80.9 | 16,030 | 83.1 |
| Property, plant and equipment | 3,257 | 16.5 | 3,050 | 16.3 | 2,748 | 14.3 |
| Total Non-Current Assets | 4,114 | 20.8 | 3,578 | 19.1 | 3,252 | 16.9 |
| Total Assets | 19,784 | 100.0 | 18,695 | 100.0 | 19,282 | 100.0 |
| Short-term borrowings | 3,338 | 16.9 | 3,648 | 19.5 | 2,854 | 14.8 |
| Current portion of long-term borrowings | 118 | 0.6 | 118 | 0.6 | 168 | 0.9 |
| Account Payable(NP+AP) | 4,587 | 23.2 | 4,272 | 22.9 | 5,546 | 28.8 |
| Total Current Liabilities | 9,461 | 47.8 | 9,404 | 50.3 | 10,324 | 53.5 |
| Non-current lease liabilities | 377 | 1.9 | | | | |
| Long-term borrowings | 876 | 4.4 | 906 | 4.8 | 794 | 4.1 |
| Total Non-Current Liabilities | 1,649 | 8.3 | 1,299 | 6.9 | 1,202 | 6.2 |
| Total Liabilities | 11,109 | 56.2 | 10,703 | 57.3 | 11,526 | 59.8 |
| Total Equity | 8,675 | 43.8 | 7,992 | 42.7 | 7,756 | 40.2 |

Consolidated Cash Flow

Unit : NT\$million

2019/3/31
Amount

2018/3/31
Amount

| | | |
|---|--------------|--------------|
| -Net Income | 624 | 490 |
| -Depreciation & Amortization | 147 | 139 |
| -Gains on Financial Assets (Liabilities) at Fair Value through Profit or Loss | (20) | (96) |
| - Account Receivable | (300) | (51) |
| - Notes Receivable | (71) | (179) |
| -Other receivables | (19) | (275) |
| - Inventories | (251) | (393) |
| -Account Payable | 303 | 800 |
| -Income tax paid | (141) | (75) |
| -Other Operating Sources(Uses) | (40) | (120) |
| From Operation | 231 | 240 |
| -Proceeds of the sale of available- for-sale financial assets | (5) | 124 |
| -Capital Expenditures | (247) | (35) |
| -Other Investing Sources (Uses) | 7 | (10) |
| From Investment | (244) | 79 |
| -Increase (decrease) in Bank Loans | (311) | 148 |
| -Proceeds from long-term debts | (29) | (279) |
| -Other Financing Sources (Uses) | (12) | (2) |
| From Financing | (352) | (133) |
| Effects of exchange rate changes | 174 | 200 |
| Net Cash Position Change | (192) | 386 |
| Ending Cash Balance | 3,506 | 3,743 |